

报价编号 Quotation No.	BJ-ZD-20251015-01	客户名称 Customer	
设备名称 Equipment	五轴喷涂往复机 Five-axis spraying reciprocating machine		
付款方式 Payment terms	定金40%，加工期间20%，出货前40% / 40% as deposit, 20% during production, 40% before shipment.		
交货日期 Delivery date	收到全额订金后25天 / 25 days after receipt of full deposit	估价有效期 Valid period	20天 / 20 days

产品价目表 - 主体设备

Product Price List - Main Equipment

序 No	品名/规格 Product Name/Specification	主要规格/配置 Main specifications/configurations	单位 Unit	数量 Qty	单价 Unit-price	总价 Total
4	不锈钢型无尘正压自动涂装室 All-steel dust-free positive pressure automatic painting room	尺寸 Dimensions: W2500mm x D2800mm x H2500mm 处理方式 Treatment method: 文丘里涡旋水洗式 Venturi vortex water scrubber 水桶 bucket: 1.5T 201#不锈钢板 1.5mm thickness, grade -20c 侧板 Side plate: 1.5T 201#不锈钢板 1.5mm thickness, grade -20c 顶板 roof: 1.5T 201#不锈钢板 1.5mm thickness, grade -20c 排风 air exhaust: 运通 YTO 7.5kW 皮带式专用离心风机 belt-driven centrifugal fan 水泵 water pump: 台风牌 TaiFeng 3.75kW 液下耐腐蚀泵 corrosion-resistant pump	台 tower	1	3,500.00	3,500.00
5	五轴喷漆往复机 Five-axis spraying reciprocating machine	尺寸 Dimensions: W2120 * D1910 * H2259 mm 模组滑台 Module sliding table: 钢带封闭无尘式线性滑台，铝合金骨架，内置式直线导轨与聚氨酯同步带传动 steel enclosed dust-free linear sliding table, aluminum alloy frame, built-in linear guide rail and polyurethane synchronous belt drive X轴 X-axis: 左右横向 left/right, 行程 stroke 1200mm, 英威腾 INVERT 1kW 伺服控制 servo control, 速度 0~100m/min Y轴 Y-axis: 前后纵向 front/rear, 行程 stroke 1000mm, 英威腾 INVERT 1kW 伺服控制 servo control, 速度 0~100m/min Z轴 Z-axis: 齿条滑台 rack sliding table, 松下 Panasonic 伺服电机驱动 servo motor drive, 上下行程 stroke 400mm R轴 R-axis: 喷枪上下角度调整 spray gun angle 0~180度任意 servo driven 工件旋转交换送料台 Workpiece rotation exchange feeding table: 两个料盘 two trays, 一个喷漆另一个上下件 one painting while the other loading/unloading; 托盘尺寸 tray 600*600mm, 每盘可承载 10kg 人机界面 HMI: 手持式控制器, 卡诺普 Karnapp 机器人控制器 robot controller 电器开关 Electrical switch: 施耐德 Schneider 与 欧姆龙 Omron 品牌 products	台 tower	1	12,000.00	12,000.00
6	喷枪及喷枪控制系统 Spray gun and spray gun control system	品牌 Brand: 青诚 Qingcheng 型号 Model: WA-101 自动喷枪 automatic spray gun 口径 Caliber: 1.0mm / 1.3mm 可选 optional 产地 Origin: 中国 China	台 tower	1	300.00	300.00
7	供漆系统 Paint supply system	气动隔膜泵 Pneumatic diaphragm pump: A-10 隔膜泵 diaphragm pump 1 set 油漆减压阀 Paint pressure reducing valve 1/4寸, 循环系统与稳压装置 circulating system and pressure stabilizing device: 1 set	台 tower	1	650.00	650.00

合计 Total (USD, 不含税 excl. tax)	16,450.00	美元不含税合计 Total of USD excluding tax
折扣金额 Discount amount (USD)	-1,000.00	Final price (USD) excluding tax
不含税最终价 Final price (USD, excl. tax)	15,450.00	美元不含税价合计: 大写壹万伍仟肆佰伍拾元整

备注 Remarks

1. 本报价为美元不含税价。不含设备出口到国外的相关报关、运输、包装等费用。This quotation is in US dollars excluding tax. Excluding relevant customs declaration, transportation and packaging expenses for equipment export to foreign countries.

2. 以上设备不包括现场安装人工费用，安装人员往返国外的所有差旅费、吃、住由买方负责。The above equipment does not include the labor cost for site installation. The Buyer shall be responsible for all the travel expenses, food and accommodation of the installation personnel to and from abroad.